

# DMS COMMERCIAL FINANCE COMPANY PROFILE

PROVIDING CAPITAL FOR AMERICAN BUSINESS

Legal name of your business \_\_\_\_\_

Current street address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Form of business (Sole Proprietorship, Corporation, LLC, etc.) \_\_\_\_\_

Do you operate under any trade names (D.B.A.)? \_\_\_\_\_

Business phone \_\_\_\_\_ Business fax \_\_\_\_\_

Business website \_\_\_\_\_ Business e-mail \_\_\_\_\_

What does your business do? \_\_\_\_\_

Business owner / president \_\_\_\_\_

Residential address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home phone \_\_\_\_\_ Cell phone \_\_\_\_\_

Date of Birth \_\_\_\_\_ Social Sec. # \_\_\_\_\_

Business partner \_\_\_\_\_

Residential address \_\_\_\_\_

Home phone \_\_\_\_\_ Cell phone \_\_\_\_\_

## ***Accounts Information***

Dollar volume of accounts now open (please attach an A/R aging report) \$ \_\_\_\_\_

Your average monthly sales \_\_\_\_\_ Last years annual sales \_\_\_\_\_

Average invoice size \$ \_\_\_\_\_ Number of active customers \_\_\_\_\_

Average profit margin \_\_\_\_\_ % Bad debt write off last year \$ \_\_\_\_\_

Your normal terms of payment granted to customers \_\_\_\_\_ Do you charge late fees? \_\_\_\_\_

Does your business have any bank loans outstanding? \_\_\_\_\_ If so, what are the balances? \$ \_\_\_\_\_

Are your accounts receivable pledged or used for collateral for any outstanding loans? \_\_\_\_\_

What is the name of your accounts receivable manager? \_\_\_\_\_ Phone ext. \_\_\_\_\_

At which bank do you maintain your business checking account? \_\_\_\_\_

Branch \_\_\_\_\_ Phone \_\_\_\_\_

**DMS Commercial Finance ...General Business / Personal Information**

Does your business have any outstanding judgments or liens? \_\_\_\_\_ If so, the amount \$ \_\_\_\_\_

Does your business have any pending litigation? \_\_\_\_\_ If so, explain \_\_\_\_\_

Does your business have any outstanding state or federal tax liens? \_\_\_\_\_ Amount \$ \_\_\_\_\_

Are your employee payroll taxes current? \_\_\_\_\_ If no, the amount in arrearage \$ \_\_\_\_\_

Have you or any company principal ever been convicted of a felony? \_\_\_\_\_ If yes, explain \_\_\_\_\_

Has your business ever filed or is it anticipating filing for bankruptcy? \_\_\_\_\_ If yes, please explain \_\_\_\_\_

If approved, how will factoring benefit your business? \_\_\_\_\_

I hereby warrant and represent that the statements made herein are true and correct and I understand that factor, its agents or assigns will rely upon them when processing an application. By signing below, I am hereby authorizing factor, its agents or assigns to use any business or consumer reporting credit agency or bureau to verify the information contained herein and will provide them with additional personal or business credit information as required.

I fully understand that by submitting this company profile, factor, its agents, or assigns are under no obligation whatsoever to purchase my business accounts receivable or to provide any other form of commercial finance. I further understood that if accepted, factor will purchase accounts only after the execution of an acceptable Master Purchase and Sales Factoring Agreement, supporting agreements, personal guaranties, and / or any additional documents required to satisfactorily perfect factor's collateral position.

With the following signature and as owner or an officer of the applicant business, I hereby authorize my business accountants, attorneys, banks, or any other party as required to provide any supporting documents necessary to establish this factoring or commercial finance relationship. I further authorize a facsimile of this authorization to be accepted as an original.

Executed this \_\_\_\_\_ day of \_\_\_\_\_ 200 \_\_\_\_ by (print) \_\_\_\_\_

Signature \_\_\_\_\_ Title \_\_\_\_\_

Broker / Agent submitting this profile (print) \_\_\_\_\_ Phone \_\_\_\_\_